

IT RECRUITMENT ACCOUNT MANAGER – SUPPORTIVE, FLEXIBLE WORKING ENVIRONMENT – NORTH SYDNEY

Managing PSA accounts for this N. Sydney based agency. Enjoy working in a true consultative environment. \$60-\$65K base + competitive rewards.

- Competitive Rewards structure
- \$60K-\$65K + Super + Commission
- North Sydney

About our client:

Since their inception in 1988, this company has grown to become one of Australia's leading providers of IT recruitment solutions.

With offices throughout Australia, their clients include major blue chip organisations across a broad range of industries including Financial Services and Insurance, Telecommunications and Technology, Government, Products and Resources.

Our client will offer:

- *Ongoing professional development:*
- *Competitive Reward Structure:*
- *A genuinely nice, friendly, professional environment in which to work*

About the role:

This is your opportunity to utilise your strong relationship building and recruitment delivery skills.

There are two parts to this role:

1. To manage an established client relationship. This is a steady account where you will benefit from taking over a base of 20 contractors. This is a longstanding account which requires minimal work to keep it ticking over.
2. To take over responsibility for a large underdeveloped PSA account. You will enjoy the challenge of building up contacts within this client and improving the level of permanent recruitment business within it.

For your application to be successful, you will be able to demonstrate:

- Permanent IT recruitment experience

- Examples of where you have maintained high level service delivery to a large account.
- A maturity of attitude, and a true strength of recruitment experience in the IT sector.
- High energy levels and a competitive edge

For a confidential discussion regarding this or other positions listed by Barton Mills Recruitment please call Maile McCammon on 02 9262 5544.

Alternatively please send your resume and covering letter to maile@bartonmills.com.au.

Reference Number: IT0037

Do you have friends, family, colleagues who are looking for a new role within the recruitment industry? Barton Mills is giving you the opportunity to receive a fee by referring a friend. For your chance to receive \$500 David Jones/Myers vouchers all you have to do is think of friends who work in the recruitment industry, call them and ask them if they are looking for a new work opportunity. If they are go to www.bartonmills.com.au, and fill in the referral form. It's that easy.